

SUCCESS STORIES -Canada

What people are saying about...

The Power of Focus Coaching Program for business people:

Just a quick note to let you know even though we are only half way through Year 1, the coaching sessions have been really beneficial for me. One of my first year's goals was to significantly reduce our home mortgage by \$30,000 by next January. Well, with some focus and encouragement from your sessions, I have not only accomplished that goal, but have gone beyond the goal and have completely paid the mortgage off! As of August 1, my wife and I are now debt free. It was tough work, but by focusing on that goal and not getting distracted by other things, we have achieved it. Thanks for your help in making it happen.

The changes in my life are also being noticed by others. On the weekend my wife commented that she has noticed considerable change in me since beginning the coaching sessions. She has noticed more self confidence and a drive to get things accomplished.

Dan Smith

President, Porter Engineering Ltd.
British Columbia, CANADA

The biggest reason I joined the program was to attempt to regain balance in my life. It seemed I was so focused on work and work related activities, I forgot I had a life outside of business. Now I go to work to work, and my leisure time is for leisure and family. My world is much more balanced than in the past. I have had a significant increase in income, my productivity is up, and my stress level is down.

I really liked the learning format the Power of Focus program is based on. During each class we were able to interact with other business people facing similar challenges. To date, we still have a Mastermind Group that meets frequently to discuss issues and challenges. This group has also carried on the priority focus activities we learned in the program.

I implemented one idea I developed from the sessions that will add over \$250,000 net income to the business this year alone. Since the inception of the idea, I'd say the accumulated income effect is well over one million dollars. That's value and return no matter how you calculate ROI!

Based on my experience and the lasting knowledge I gained from attending the program, I would recommend it to anyone without hesitation. If faced with the same decision again, I'd do it all over.

Much success to you and your team as you work to help others help themselves.

Ralph C. Puertas

President, Zep Manufacturing Company of Canada
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